

CORRIGENDUM.NO.1

REQUEST FOR PROPOSAL FOR SELECTION OF AN AGENCY FOR DEVELOPMENT OPERATION MAINTENANCE AND MANAGEMENT OF TENT CITY AT TAMIA DISTRICT
CHHINDWARA

NIT No.: 4493/MPTB/2025/Tamia and SYSTEM NO - 2025_MPTB_436868

11.07.2025

THE FOLLOWING ARE THE MODIFICATIONS TO THE RFP”

THE DELETIONS FROM THE EARLIER TEXT OF THE RFP ARE INDICATED AS STRIKE THROUGHES AND THE
ADDITIONS ARE UNDERLINED.

Sl. No.	Point No.	Provision of the RFP
1.	Data Sheet point 16	<p>Data Sheet point 16 is revised as under</p> <p>Equivalent to 10 % of the of first year of Annual Premium or INR 50 <u>10</u> Lakhs, whichever is higher. The selected bidder shall be required to submit the Performance Security within 15 days from date of issue of LOI</p>
2.	Point no 2.20	<p>Point no 2.20 is revised as under</p> <p>The successful Bidder will Deposit Performance Security Equivalent to 10% of the Annual Premium of the first year or INR 50,00,000 10,00,000/- whichever is higher in the form of Account Payee Demand Draft or a Bank Guarantee from a Commercial Bank in an acceptable form or in the form of a Fixed Deposit Receipt pledged to the Madhya Pradesh Tourism Board.</p>
3.	Point No 1.2.2	<p>Point No 1.2.2 is revised as under</p> <p>Project Infrastructure and Period</p> <p>The Authority has developed the basic infrastructure at site which includes the Platform, sewerage line, water supply, electricity connection for 50 tents. A detailed floor plan is attached herewith for reference of bidders. The Authority shall provide the site with aforesaid infrastructure to the successful Agency on license for a period of 05 years (“Project Period”) on Annual Premium increasing at a compounding rate of 10% per annum as quoted by the bidder. (As mentioned in financial Bid Annexure –VI) The Agency shall be required to operate the Tent City at least during the tourism season every year, i.e., 1st October to 31st March (for minimum 100 days continuously). <u>The agency shall strive to operate the facility round the year.</u></p>
4.	Point no 1.2.5	<p>In Point no 1.2.5 of the RFP new note added as under:-</p> <p>iii. <u>The specification and infrastructure indicated above are the minimum required and agency is free to enrich specification as well as add more infrastructure as per requirement.</u></p>

5.	Page no 18 Part B	<p>Page 18 Part B note is revised as under:-</p> <p>The financial quote for Part B activities (1.2.12 till 1.2.14) which cover all the below mentioned activities shall be submitted by the bidder in Sheet 2 of the BOQ File.</p> <p>PART B – VGF only (in Sheet 2 of BOQ will not be considered for Evaluation <u>purpose but shall be enforceable in case the bidder becomes successful bidder</u>. It will be only for Indicative Purpose)</p> <p>Part B Activities: Obligations and Procedures</p> <p>Further, the Agency shall undertake Part B Activities solely upon the instruction of MPTB. In consideration thereof, MPTB shall pay the Viability Gap Funding (VGF) respectively for each such activity. <u>The VGF amount shall be increasing at a compounding rate of 5 % per annum.</u></p> <p>MPTB shall require The Selected Bidder <u>will be expected</u> to match the L1 <u>rate for each of part B activities as quoted by all the bidders in competition</u>. bid for Part B activities. This requirement ensures that the Selected Bidder remains competitive and provides value for money to MPTB.</p> <p>Invitation of Quotations from Other Agencies</p> <p>In the event that the Selected Bidder refuses to match the L1 bid for Part B activities or if the L1 bid appears unjustifiable, MPTB reserves the right to invite quotations from other agencies for the activities enlisted under Part B. If, following such invitation, another agency is selected to perform the activities under Part B, such agency shall be required to coordinate with the Agency selected under this bid to ensure seamless execution of the project.</p> <p>Coordination between Agencies</p> <p>In the event that another agency is selected through quotation/tender or any other way to perform activities under Part B, the Agency selected under this bid shall cooperate and coordinate with such agency to ensure the smooth execution of the project. This coordination shall include, but not be limited to, sharing relevant information, aligning work schedules, and ensuring that the activities under Part B are completed in accordance with the project requirements.</p> <p>The list of Activities under part B are listed as under:-</p> <ol style="list-style-type: none"> 1. Inaugural Program 2. Stakeholder/Influencer Meet 3. Cultural activities (During Stakeholder Meeting)
6.	Point no 1.2.25	<p>Point no 1.2.25 is revised as under:-</p> <p>A. The bidder shall quote Annual Premium for PART A and shall quote VGF for PART B for the said project. Please note, the Financial Quote in BOQ will be filled as per the below instructions;</p>

		<p>1. Please Fill Sheet 1 of BOQ for Annual Premium for PART A on the project (the Quoted Annual Premium shall be increasing at a compounding rate of 10% per annum and will be considered for evaluation)</p> <p>2. Please Fill Sheet 2 of BOQ for VGF for PART B on the project, <u>the VGF amount shall be increasing at a compounding rate of 5 % per annum</u> (will not be considered for Evaluation. It will be only for Indicative Purpose)</p> <p>Part B Activities: Obligations and Procedures</p> <p>Further, the Agency shall undertake Part B Activities solely upon the instruction of MPTB. In consideration thereof, MPTB shall pay the Viability Gap Funding (VGF) respectively for each such activity.</p> <p>MPTB shall require The Selected Bidder <u>will be expected</u> to match the L1 <u>rate for each of part B activities as quoted by all the bidders in competition.</u> bid for Part B activities. This requirement ensures that the Selected Bidder remains competitive and provides value for money to MPTB.</p> <p>Invitation of Quotations from Other Agencies</p> <p>In the event that the Selected Bidder refuses to match the L1 bid for Part B activities or if the L1 bid appears unjustifiable, MPTB reserves the right to invite quotations from other agencies for the activities enlisted under Part B. If, following such invitation, another agency is selected to perform the activities under Part B, such agency shall be required to coordinate with the Agency selected under this bid to ensure seamless execution of the project.</p> <p>Coordination between Agencies</p> <p>In the event that another agency is selected through quotation/tender or any other way to perform activities under Part B, the Agency selected under this bid shall cooperate and coordinate with such agency to ensure the smooth execution of the project. This coordination shall include, but not be limited to, sharing relevant information, aligning work schedules, and ensuring that the activities under Part B are completed in accordance with the project requirements.</p> <p>Quality - Cost Based Selection. The ratio of weight towards Quality (Technical Bid) and (Financial Bid) shall be 30:70. Selection of Bidder – The bidder securing the highest combined Score would be preferred bidder. Additionally, the minimum qualifying marks for quality of the technical proposal shall be 75 (Seventy-five) out of maximum 100 (Hundred) as indicated in this RFP.</p> <p>B. Payment</p> <p>i In lieu of the development and operational rights at the site, the Agency shall quote an Annual Premium payable to Madhya Pradesh Tourism Board. This Annual Premium shall increase at a compounding rate of 10% per annum. Please note, GST and all applicable taxes shall be payable in addition to the Annual Premium.</p> <p>Example:</p> <p>In case of Annual Premium: the bidder quotes Annual Premium, the Annual Premium for the duration of the project shall be paid by the selected operator to the Authority in the following manner:</p>
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Year	Annual Premium Payable Per Annum
Year 1 (1 month one month prior to commencement of Tent City)	Annual Premium (AP) quoted by Operator
Year 2	Year 1 AP + (Year 1 AP * 10%) + GST
Year 3	Year 2 AP + (Year 2 AP * 10%) + GST
Year 4	Year 3 AP + (Year 3 AP * 10%) + GST
Year ---	----
Year	Annual Premium Payable Per Annum
Year 1 (1 month one month prior to commencement of Project)	10,00,000 + GST
Year 2	11,00,000 + GST
Year 3	12,10,000 + GST
Year 4	13,31,000 + GST
Year 5	14,64,100 + GST

Please note that the amount mentioned in the examples above are only for illustration purposes and should not be considered as estimated Annual Premium for the project.

- a. **Annual Premium:** The Annual Premium is to be paid annually as one month advance, i.e., one month prior to commencement of Tent City as per the amount quoted by the Agency in its Price Bid. If the Agency fails to pay the Annual Premium within the stipulated period the Authority shall have the right to cancel the agreement and forfeit the Bank Guarantee and blacklist the Agency for future work, correspondingly the Agency shall be liable to vacate the Project Site with immediate effect.
- b. **VGF:** The VGF shall be paid by MPTB as per the finalized amount for the particular activity and will be paid only after submitting the corresponding activity invoice and completion proof (along with supporting documents). **The VGF amount shall be increasing at a compounding rate of 5 % per annum**

Note: All activities under Part A are mandatory to be undertaken by the selected agency. Please note MPTB has the right to decide activities falling under Part B **on year to year basis and also decide the agency to execute these activities.** ~~shall be undertaken/required by the agency.~~

7.

Point no 2.2.9

Point No 2.2.9 of the RFP is revised as under:-

2.1.1 To be eligible for pre-qualification and short-listing, a Bidder shall fulfill the following conditions of eligibility:

		<p>The bidder must have successfully completed at least One event / festival along with management and operation of minimum 50 tents at one location, in the field of Tourism for Central Government / State Government with a project cost of minimum Rs. 3 Crores during the 5 years preceding the proposal due date. Copies of the Work Order or Completion Certificate or agreement need to be submitted.</p> <p style="text-align: center;">OR</p> <p>The bidder must have successfully completed at least One event / festival along with management and operation of 50 25 Tents at one location for minimum sixty days in the field of Tourism for Central Government / State Government on VGF model or any other model during the 5 years preceding the proposal due date. Copies of the Work Order or agreement or Completion Certificate need to be submitted.</p> <p style="text-align: center;">OR</p> <p>The bidder must have operated adventure activities along with tent facility/glamping/ hotel/ resort with minimum 25 keys for a minimum of 2 years during the 5 years preceding the proposal due date.</p>				
8.	Point 3.2 in evaluation table (2)	<p>Point no 3.2 in evaluation table (2) of the RFP is revise as under</p> <table><tr><td>2</td><td>Technical Experience</td><td><p>The bidder must have successfully completed at least One event / Festival along with management and operation of minimum 50 Tents at one location, in the field of Tourism for Central Government / State Government with a project cost of minimum Rs. 3 Crores during the 5 years preceding the proposal due date.</p><p style="text-align: center;">OR</p><p>The bidder must have successfully completed at least One event / festival along with management and operation of 50 25 Tents at one location for minimum sixty days in the field of Tourism for Central Government / State Government on VGF model or any other model during the 5 years preceding the proposal due date.</p><p style="text-align: center;">OR</p><p>The bidder must have operated adventure activities along with tent facility/ glamping/ hotel/ resort with minimum 25 keys for a minimum of 2 years during the 5 years preceding the proposal due date.</p><ul style="list-style-type: none">Minimum 1 Festival/ tent facility/ glamping/ hotel/ resort - 10 Marks</td><td>20</td></tr></table>	2	Technical Experience	<p>The bidder must have successfully completed at least One event / Festival along with management and operation of minimum 50 Tents at one location, in the field of Tourism for Central Government / State Government with a project cost of minimum Rs. 3 Crores during the 5 years preceding the proposal due date.</p> <p style="text-align: center;">OR</p> <p>The bidder must have successfully completed at least One event / festival along with management and operation of 50 25 Tents at one location for minimum sixty days in the field of Tourism for Central Government / State Government on VGF model or any other model during the 5 years preceding the proposal due date.</p> <p style="text-align: center;">OR</p> <p>The bidder must have operated adventure activities along with tent facility/ glamping/ hotel/ resort with minimum 25 keys for a minimum of 2 years during the 5 years preceding the proposal due date.</p> <ul style="list-style-type: none">Minimum 1 Festival/ tent facility/ glamping/ hotel/ resort - 10 Marks	20
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				<ul style="list-style-type: none">Above 1 Festival/ tent facility/ glamping/ hotel/ resort - 5 Marks for Each Festival/ tent facility/ glamping/ hotel/ resort Up to 20 Marks. <p>Note: Work order or Completion certificate or agreement need to be enclosed</p>														
9.	Point no 1.4 Schedule of Bidding Process of Selection of Agency	1.4. Schedule of Bidding Process of Selection of Agency is revised as under :-																
		<table><tr><th>Sl. No.</th><th>Event Description</th><th>Date/Time</th><th>Revised Date</th></tr><tr><td>1.</td><td>Online Bid submission Last Date (EMD, Technical Bid, Financial Bid)</td><td>04/08/2025 at 3:00 PM</td><td><u>11/08/2025 at 5:00 PM</u></td></tr><tr><td>2.</td><td>Opening date of Proposals</td><td>05/08/2025 at 3:00 PM</td><td><u>12/08/2025 at 5:00 PM</u></td></tr></table>					Sl. No.	Event Description	Date/Time	Revised Date	1.	Online Bid submission Last Date (EMD, Technical Bid, Financial Bid)	04/08/2025 at 3:00 PM	<u>11/08/2025 at 5:00 PM</u>	2.	Opening date of Proposals	05/08/2025 at 3:00 PM	<u>12/08/2025 at 5:00 PM</u>
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